From:	Jesse Mund
To:	Daniel Cohen
Subject:	Agreement Language
Date:	Wednesday, December 30, 2020 2:51:28 PM
Attachments:	Screen Shot 2020-12-30 at 2.44.41 PM.png TALON network 8.18.pdf The Wing Integration - email.pdf Hemet-results.pdf

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Good Afternoon Dan,

Thanks for the call today. I have attached a brochure about the Wing integration and Talon for your reference.

Also, here is the language in reference to "purchasing" which allows for some grant funds or capital expenditures:

- 3) we can transfer ownership of the asset up front / upon signing the contract BUT they ***must*** agree to sell the equipment back to Flock at the end of the term for $1. with this option we transfer ownership up front but they cannot keep the equipment at the end of the term. they are obligated to sell it back to us. this satisfies most grant requirements and is what we did with Shelby CSO. language below. Mike M can help with where this needs to go in the contract

```
Title Transfer and Buy Back Provision. Upon installation, Customer will receive title to the
Hardware. Upon expiration of the Term and any renewal Terms, Customer agrees to sell back each
Unit of Hardware to Flock for a $1 USD credit and be monetarily responsible for required
replacement of or any damage to the Hardware during the Term, except for normal wear and tear.
The Hardware will become the personal property of Flock and will be removed upon the
termination or expiration of this Agreement. Customer agrees to perform all acts which may be
necessary to assure the transfer of title of the Hardware by Flock. Upon issuing the credit
(on a final invoice or as a refund to the Customer) and prior to Flock's receipt back of each
Unit of Hardware, Customers grants Flock a perfected security interest in the Hardware for
which Flock may file this Agreement or a UCC form as proof thereof. Customer will remove the
Hardware and provide notice to Flock to allow Flock to arrange pick-up for the hardware at a
mutually convenient time within 45 business days of notification.
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Happy New Year, and I'll follow up on Monday about the pricing for 4 cameras.

Best Regards,

Jesse Mund
Territory Manager
Southern California

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